## COMPANY INTRODUCTION 2023



## **Company Introduction**



Company ESTsoft Corp.

CEO Sangwon Chung

Foundation date Oct 2, 1993

Date of listing Jul 1, 2008 (KOSDAQ)

Location of HQ Banpo-daero 3, Seocho-gu, Seoul, Korea (06711)

Capital KRW 5.69 billion (as of March of 2023)

Largest shareholder Changjung Kim and other related personnel (26.6%)

No. of employees 185 (as of March of 2023)

Official website www.estsoft.ai



### **BUSINESS PORTFOLIO**



Al

### AI HUMAN

Al Clone : Replicate actual people as is Al Persona : Create a digital human that does not exist in reality

Al STUDIO PERSO: create a video of an Al human speaking based on text or audio input (incorporated Microsoft's technology to enable speech in approximately 110 countries and 75 different languages)



### ROUNZ

Implemented with AR-based eyewear fitting technology, ROUNZ AR try-on



S/W

### **ALTOOLS**

Chosen by 14 million people

Korea's representative utility S/W, ALTOOLS



### **ALYAC**

Used by 16 million people

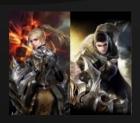
Korea's No. 1 national vaccine, ALYAC



### **Subsidiaries**

### **CABAL**

1st generation PC MMORPG in Korea



### zum.com

Comprehensive portal service Providing a comprehensive investment information platform



### **EXPONEN.**

Research on investment algorithm using deep learning Approximately KRW 100 billion fund is in operation





## ESTsoft's Photo-Realistic Al HUMAN

# Al Clone

Reproduce the appearance, voice, and identity of real people

Our celebrities are everywhere in the world

Securing trust and friendliness by maintaining the appearance and identity of real people, including public figures and celebrities, can be used in various ways



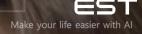
# Al Persona

Realization of a Al appearance and identity that does not exist in reality

Our own icon that is nowhere in the world

By creating a new persona that fits the purpose and concept, you can use it infinitely, such as idol, announcer, instructor, etc.





Based on ESTsoft's unique Al capabilities, Realization of Al HUMAN through TTS (Text To Speech) and STF (Speech To Face) technology



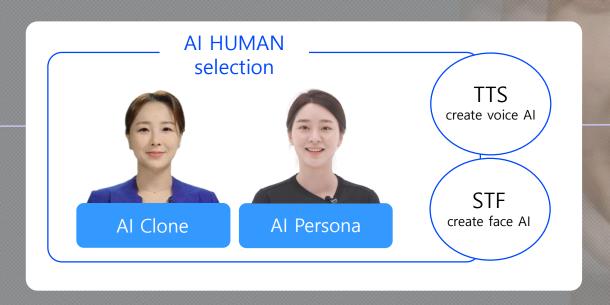
Text / Speech

정부는 이르면 이번주 중 이런 내용의 방역 완화책을 발표할 계획입니다.

다만, 실내 마스크 의무에 대해서는 시기와 병위 등을 두고 전문가들 사이에서 아직 의견이 연갈려 추가 논의를 이어갈 것으로 보입니다.

오늘(24일) 방역당국에 따르면 감염병 청착에 공식 자문역합을 하는 천문가 그룹인 국가감 영병위기대용자문위원회는 어제 회의에서 마스크 작용 의무에 대해 논의하고 실외 마스크 의무는 전면 해제가 배광직하다는 의견을 당국에 관달한 것으로 전해졌습니다.







Al Human Video





# The world's highest recording specification that can produce the highest image quality (8K)

Established a studio dedicated to the production of our own Al HUMAN







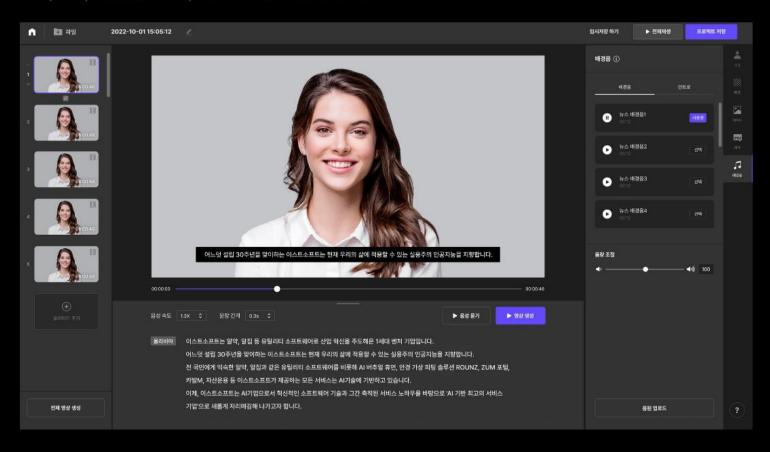




## Video production service using Al HUMAN Al STUDIO PERSO

### 독보적 영상 제작 및 편집 기능

텍스트, 음성 파일 업로드로 가능한 편리한 영상 콘텐츠 제작 PPT 파일 업로드 시 영상 배경으로 활용 가능 이미지, 텍스트, 자막 및 배경음악 삽입, 화면전환 효과 등 자체 동영상 편집 기능 제공





### AI HUMAN Technology Expansion Case

### Getty Images Korea

- ✓ Signed MOU for creating and selling images using AI technology, promoting new businesses, etc.
- ✓ ESTsoft : Image creation with self-developed deep learning AI technology
- ✓ Getty Images Korea: Domestic and overseas sales of AI-generated images







\*Concluded contract for Frida Kahlo photo exhibition exhibition business (2023.01)

### JTBC Newsroom

- ✓ ChatGPT x AI Human live broadcasting through JTBC's 'Newsroom'
- ✓ Enter anchor's questions (voice) into ChatGPT with our own technology (Speech To Text)
- ✓ Demonstration of technology by AI human reading answers from ChatGPT



\*Our technical support for JTBC newsroom live broadcasting (2023.02)

## ROUNZ





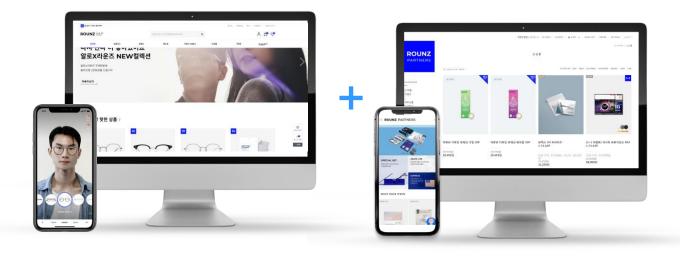
### Real-time virtual fitting that you can use anywhere, anytime

May 2018 Launched ROUNZ, a virtual fitting glasses shopping app based on augmented reality (AR) technology

November 2019 Attracted KRW 4 billion Series A investment Attracted KRW 3 billion Series A Bridge investment in October 2022







### ROUNZ B2C

- rounz.com (PC/M/APP) Buy eyeglass frames, sunglasses,
- color lenses (reservation)
- Buy lenses (degree) after receiving the product from a partner optician near you
- Coexistence structure with partner opticians

### **ROUNZ B2B**

- rounzpartners.com (PC/M)
- Closed online mall requiring optician certification
- Sales of products necessary for optician management
- Operating over 700 partner optical shops







# Focus on fintech business and specialized content platform from existing portal business

In June 2019, Mirae Asset No. 5 was listed on KOSDAQ after merging with SPAC for the purpose of acquisition.

December 2021 Investment content platform ZUM investment official opening Designated as an innovative financial service in November 2022 Mar. 2023 Launch of Investing View, a one-stop comprehensive investment platform (PC & Mobile)

### **ZUM Investment**

Provides expert insights, theme news, investment calendar, and more

Using domestic and overseas stock market MAP (MECO chart), which is the core content, It is possible to check the share of market capitalization and fluctuations in stock prices by industry and stock

### **ZUM Coin**

Provides cryptocurrency prices such as Bitcoin, Ethereum, and EOS Real-time delivery of major community reactions Al currency channel video provision

# 이더라움 업비의 1,715,000 비용제에서스 1,664,817.49 프레메임 +3.01% (50,183) CON ESSUE WSJ "블록파이 잠재 파산 대비"… FTX 충격 '일파만파' 문제에는 데에 지난한 FTX의 관련한 요핵심어요요 연택 행성적인 문명에 275-취단인시 고객들의 업송교육 SEL시인 산화되.

전체 국내증시 해외증시 가상화폐 대체투자 투자트렌드

대단지 아파트 VS 인

**근 소규모단지 아파.** 안녕하세요. 밍보트입니

다.우리가 아파트단지를

살펴볼 때중요하게 보..

투자노트

를 향한 과도기적인 에너

지원 'LNG'- 에너지가.

### **Investing View**

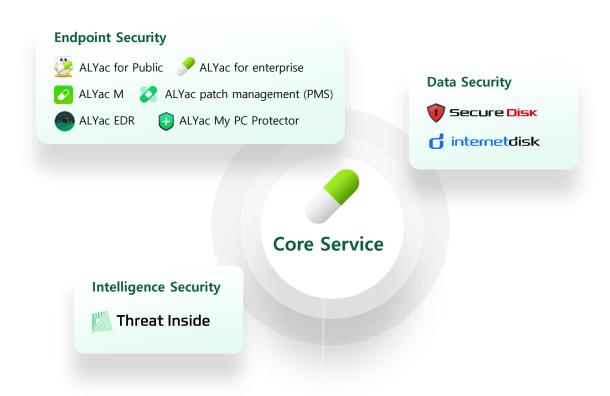
Investment news, expert column, economic YouTube upload

Confirmation of market capitalization ratio with domestic and overseas stock market MAP (MECO chart) Chart analysis and stock comparison in the way you want









### **Endpoint Security**

3-step security system for next-generation endpoint security

#### STFP 1

→ ALYac for enterprise

Detect/block known malware risks

..... STEP 2 ..... STEP 3

ALYac EDR

Block unknown

threat behavior

Threat Inside

Threat identification and analysis, response policy setting

### **Data Security**

Internal data leakage prevention, cloud solution for collaboration

### **1** Secure Disk

Document centralization solution Internal data leakage source blocking

#### **d** internetdisk

Seamless data sharing with on-premise cloud solution partners

### Goal for KOSDAQ listing in 2024 through business model diversification

Established in January 2017 through physical division of security business from parent company ESTSoft

June 2018 Attracted KRW 3 billion Series A investment
December 2019 Attracted KRW 300 million Series A Bridge investment
Attracted pre-IPO investment of KRW 15 billion in May 2022

### **Intelligence Security**

Deep learning-based malware threat response solution (CTI)

### Threat Inside

Preemptive response by blocking threats (files/URLs) detected in real time

Provide analysis reports by level from security beginners to analysts

In-depth analysis based on attack techniques and provision of infringement indicators







# Contributing to the profitability of the consolidated company, led by Cabal IP and Cat Cafe IP

Cabal Online Launch (2005.10)

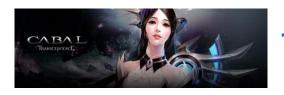
Cabal Online 2 released (2012.12)

Cat cafe mobile launch (2015.04)

Cabal Mobile Launch (2019.05)

Cat cafe 2 mobile release (2023.03)

Cat cafe 2 NFT airdrop event (2023.04)



# CABAL





### **CABAL On-line**

Representative MMORPG with 32 million users worldwide Released in October 2005

Started service in Japan in October 2006, then expanded to Asia, Europe, North America, etc.

### **CABAL Moblie**

Released in May 2019

November 2019 Thailand OBT progress, App Store popularity ranking #1

July 2021 CBT in the Philippines, No. 1 in App Store sales in October Preparing to launch in new countries such as North America in 2023

### **Cat Cafe**

Healing mobile game with cat sensibility added to cafe management SNG

Apr. 2015 Cat cafe launched Started service in Japan in February 2016

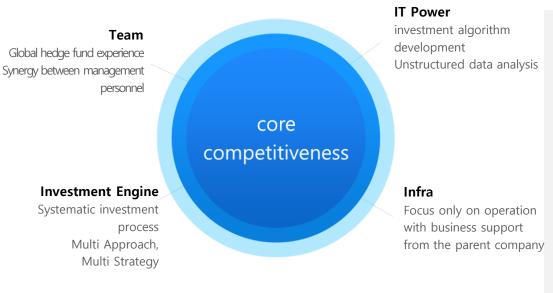
### Cat Cafe2

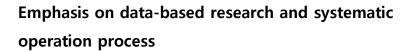
Mar. 2023 'Cat Cafe 2: Forest' released

Apr. 2023 ESTgames and Korbit collaborated on an NFT airdrop





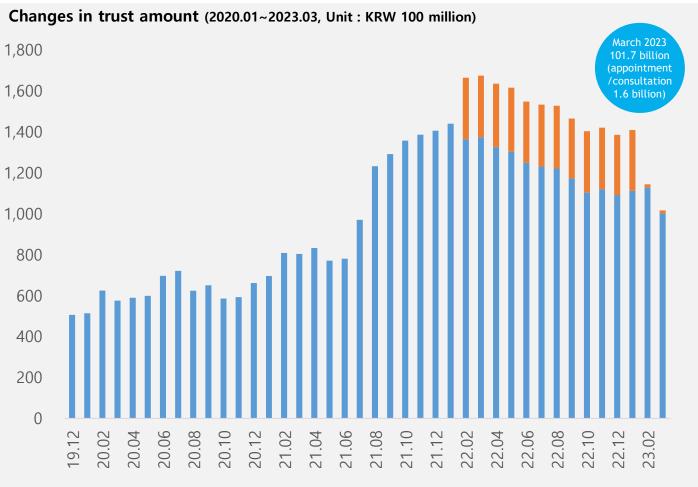




Established in March 2017

December 2017 Registered as a professional privately placed collective investment business

February 2022 Registration of investment advisory business and discretionary investment business



### **EST GROUP**





Al Human, Al Studio Perso Al Human Lab AL Tools

52% 71% 99%

## **ZUM**internet

KOSDAQ

Search Portal zum.com
Investment information platform
Investing View
Designated as innovative financial service

### **ROUNZ**

Eyewear virtual fitting App ROUNZ B2C and B2B Shopping Mall Over 700 partner opticians nationwide

### **EST**SECURITY

KOSDAQ

ALYac product family Internet Disk, Secure Disk Threat Inside

## **EST** games

CABAL Online, CABAL Mobile, Cat Cafe, Cat Cafe2

91%

# EXPONENTIAL INVESTMENTS

Professional private placement collective investment business

Discretionary investment business & investment advisory business

X Other North American subsidiaries are operating separately



# THANK YOU

Contact.
ESTsoft IR Team
<a href="mailto:irfinance@estsoft.com">irfinance@estsoft.com</a>